

# 2023 Annual Report

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## **Annual Meeting Agenda**

5pm: Board member elections 6pm: Dinner catered by Trellis 7pm: Business meeting

- Ascertain quorum
- Reading and approval of 2023 minutes
- Approval of officer and committee reports
  - Old Business
  - New Business
  - Announcement of election results by election committee
  - Announcement of re-organizational meeting
- Adjournment
- Drawing of door prizes!

## LETTER FROM THE CHIEF EXECUTIVE OFFICER

April 24, 2024

Dear Members:

Welcome to Capitol View Credit Union's 2024 annual membership meeting! I am proud to report that Capitol View continues to offer our members exceptional financial strength, a modern range of services, and great member value.

Despite the economic uncertainty of last year, Capitol View managed to see record loan growth, record reserves, and record dividends to members. This would not be possible without the loyalty and support of our dedicated membership.

2023 was a busy year for Capitol View. Some of last year's exciting enhancements included:

- Upgrading our drive-up ATM
- Began offering debt protection coverage on loans
- Upgrading our building security system
- Enhancing our network security with a locally based IT firm
- Expanding our field of membership to include all public employees

And we are not slowing down this year. We are excited to soon be unvailing a new logo and website, releasing a free credit score tool within digital banking, and are partnering with AFSCME's Local 3450 to support their recertification process, a major benefit to current members and potential members, alike. Stay tuned to see more on those later this year.

Behind all of these great initiatives, is our committed, experienced, and caring staff. The service that our whole staff provides members is what sets Capitol View apart from any other institution. In addition to staff, our volunteer board of directors continues to offer steady leadership and oversight that has resulted in another strong year for Capitol View and our members.

Thank you all for attending this year's annual meeting and for being engaged memberowners of Capitol View Credit Union.

Sincerely,

Benjamin Sheridan, CEO

### **REPORT OF THE BOARD CHAIRPERSON** For the Year 2023

Capitol View Credit Union continued to perform strongly in 2023, providing our members with incredible value and opportunities. As always, your board of directors has worked to maintain financial strength, prioritize our members, and provide quality governance.

In 2023, Capitol View approved more than \$9 million in new loans. Total loans grew by \$2,717,374.12 or 12.54% in 2023. That is the largest year-over-year increase by volume, ever. In addition, the credit union added a record \$667,809.30 to our reserves, further reinforcing our strong financial soundness and stability.

While last year saw some of the fastest rate increases in decades, Capitol View was able to leverage our strong financial position in order to provide highly competitive loan, money market, and certificate rates. As a result, credit union members received a record \$427,627.12 in dividends last year! That's three times greater than the previous year. What's more, we are on track to repeat that again this year.

2023 also marked the first full year with Benjamin Sheridan as our CEO. His efforts, along with those of the whole staff, helped to continue our long history of success. The board and I are thankful to our dedicated staff, Ben, Jessica, Loan, Linda, and Diane, for their continued exceptional service. We are sad to share that Alyse has recently accepted a new opportunity in another industry, however we are grateful for her years of service and wish her all the best.

Thank you for your continued membership and support of Capitol View Credit Union. Your loyalty helps ensure that Capitol View remains a valuable benefit to all of our members for years to come.

Sincerely,

Randal Anderson, Board Chairperson

## **REPORT OF THE CREDIT COMMITTEE** For the Year 2023

During the calendar year of 2023, there were a total of 361 loans approved, totalling \$9,177,558.86. Of the approved loans there were:

- 29 new vehicle loans totalling \$1,165,917.25
- 115 unsed vehicle loans totalling \$3,037,914.68
- 98 signature loans totalling \$667,732.19
- 15 share/certificate secure loans totalling \$268,020.45
- 41 home equity loans totalling \$2,939,872.72
- 63 home equity lines of credit totalling \$1,098,101.57

In addition, Capitol View helped 3 members secure First Mortgage loans through our partner, Premier Lending Alliance, for a total of \$537,800.00.

The credit committee approved 9 loans in the amount of \$792,761.60 and rejected no loans. The credit committee approved 3 used vehicle loans totalling \$83,513.60, 1 signature loan totalling \$8,000.00, 4 home equity loans totalling \$431,248.00, and 1 home equity line of credit totalling \$270,000.00.

The loan officers reviewed 396 loan applications for a total of \$8,920,913.76. The loan officers approved 352 loans in the amount of \$8,384,797.26 and rejected 44 loans totaling \$536,116.50.

As of December 31, 2023, there were 893 Gold or Classic Mastercard accounts, of which 594 had balances. The total unused line of credit was \$3,937,279 and the actual balance was \$946,772. The total unused home equity line of credit was \$1,036,380.91.

Alison Radl, Chairperson

Larry Faber

Larry Faber, Secretary

Steven Larson, Committee Member

## REPORT OF THE CHIEF FINANCIAL OFFICER For the Year 2023

Total shares and deposits decreased from \$37,529,048.21 on December 31, 2022 to \$36,075,552.46 on December 31, 2023.

Your savings are federally insured to at least \$250,000.00 and backed by the full faith and credit of the United States Government.

> There were 1,841 active members as of December 31, 2023

> Loans to members increased from \$21,666,093.76 on December 31, 2022 to \$24,383,468.88 on December 31, 2023.

Dividends in the amount of \$427,627.12 were paid to members during calendar year 2023.

#### Services offered to Capitol View Credit Union members are:

- Share savings account
- Money market account
- Share draft checking account Share-backed loans
- IRA account
- Roth IRA account
- Education IRA Account
- Christmas club account
- Share certificate
- Share certificate IRA share certificate Longer term CDs
- Direct deposit
- Direct debit
- Payroll deduction
- Visa Debit cards EMV Chip enabled
- Tellers checks
- New and used vehicle pricing information

- New and used vehicle loans
- Signature loans
- Certificate backed loans
- Private student loans through Aspire
- EMV Chip enabled Classic
- Gold MastercardsMobile home loans
- Recreational vehicle loans
- Home equity loans and home
  Group auto and homeowners
  - equity lines of credit
- First mortgage loans
- Business loans through CBL
- Free \$1,000 accidental
  - death and dismemberment
  - insurance for members age 18-69 if enrolled

- Debt protection available on loans
- Vehicle warranty through Route 66
- GAP Insurance on vehicles
- Depreciation protection on vehicles
- Vehicle protection plan
- Capitol View CLUB—for members over 60
- insurance through TruStage Insurance Agencyunderwritten by Liberty Mutual
- Free notary service
- Toll free watts line
- Online banking with single sign on access to eStatements

- Online bill payment
- Online Mastercard information through MyCard Info
- Mobile application which allows you to account , \_ accounts via a compatible allows you to access your smartphone
- Mobile Check Deposit
- A2A/P2P funds transfer tool
- Mobile Bill Pay
- ApplePay
- SamsungPay
- Signature Guarantee Service
- Our office is located at 623 East 12th Street, Des Moines, IA 50309. It features ample parking, a drive up window, a drive up ATM, and safe deposit boxes. We also participate in Shared Branching where Capitol View members can transact business on their Capitol View accounts at over 5,000 participating credit unions nationwide. We have ATMs in the State Capitol, Wallace Building, and the IWD Building. In addition members may access their accounts 24 hours a day through ATMs worldwide, through our online banking platform, mobile app or voice response system.

On behalf of the Capitol View Credit Union board of directors I'd like to thank the membership for their continued support and patronage.

Muthillin

Matt McCormick Chief Financial Officer

## **REPORT OF THE AUDIT COMMITTEE** For the Year 2023

During the calendar year 2023, the Audit Committee examined the credit union financial records and verified the cash on hand. In addition, financial statements were examined, expenses were audited, closed accounts were verified and home equity loans were reviewed. Provision for loan loss account was verified as adequate to meet anticipated needs.

The ACH annual audit was completed for the period of October 1, 2022 through September 30, 2023. The Bank Secrecy Act annual audit was completed as of September 30th, 2023 by our CPA firm Gardiner Thomsen. Gardiner Thomsen also did an agreed-upon procedures annual audit as of September 30, 2023. An audit of all member accounts was performed with the quarterly statements issued on December 31, 2023.

In our opinion, the financial statements for the year 2023 fairly represent the financial status of Capitol View Credit Union and reflect a very sound financial condition.

Matthew Scheetz, Audit Chairperson

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Lilian Nwizu, Audit Secretary

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## **2023 BOARD MEMBERS**

Randal Anderson	IT Professional	Term Expires 2024
Lilian Nwizu	IWD	Term Expires 2024
Matthew Scheetz	Revenue	Term Expires 2024
Larry Faber	Retired	Term Expires 2025
Alison Radl	OCIO	Term Expires 2025
Travis Reed	Realtor	Term Expires 2025
Justin Willier	IT Professional	Term Expires 2026
Matt McCormick	McCormick Law	Term Expires 2026
Steven Larson	Retired	Term Expires 2026

## STAFF

Benjamin Sheridan, CEO

Jessica Horst, VP of Operations

Linda Barnabo, Loan Officer

Diane Warren, Loan Officer

Loan Nguyen, Member Service Representative

Aaron Nguyen, Member Service Representative

## **STATEMENT OF FINANCIAL CONDITION**

As of December 31, 2023

ASSETS		2022	2023		
	Loans to Members*	\$21,668,447	\$24,383,468		
	Allowance for Loan Loss	\$(163,692)	\$(181,301)		
	Cash	\$15,476,536	\$12,900,434		
	Investments (Book Value)	\$5,048,000	\$4,290,600		
	Fixed Assets	\$24,595	\$38,953		
	Land and Building	\$1,057,467	\$1,001,752		
	Other Assets	\$759,315	\$771,264		
	NCUA Capitalization Deposit	\$365,867	\$357,951		
	Total Assets	\$44,236,535	\$43,563,121		
LIABILITIES AND EQUITY					
	Shares and Deposits	\$37,531,401	\$36,075,552		
	Notes Payable	\$-	\$-		
	Accounts Payable and Other	\$225,608	\$266,952		
	Legal Reserve & Other Reserves	\$1,172,493	\$1,245,774		
	Undivided Earnings	\$4,948,404	\$5,307,033		
	Net Income	\$358,629	\$667,809		
	Total Liabilities and Equity	\$44,236,535	\$43,563,121		
*Unused	*Unused Lines of Credit Include:				
	Mastercard Credit Cards	\$3,787,689	\$3,937,279		
	Home Equity Lines of Credit	\$850,839	\$1,036,381		
	Privilege Pay	\$501,397	\$482,000		

## **STATEMENT OF INCOME AND EXPENSE**

As of December 31, 2023

INCOME		2022	2023	Change
	Interest on Loans	\$987,550	\$1,250,135	\$262,585
	Investment Income	\$343,535	\$855,100	\$511,565
	Other Income	\$431,727	\$366,798	\$(64,929)
	Gross Income	\$1,762,812	\$2,472,033	\$709,221
EXPENSE				
	Employee Compensation	\$585,610	\$605,791	\$20,181
	Administrative Costs	\$10,180	\$17,802	\$7,622
	Office Occupancy Costs	\$89,591	\$97,629	\$8,038
	Operating Costs	\$480,425	\$505,812	\$25,387
	Account Service Costs	\$92,131	\$74,729	\$(17,402)
	Provision for Loan Losses	\$9,776	\$1,553	\$(8,223)
	Legal Reserve Expense	\$-	\$73,281	\$73,281
	Dividend Expense	\$136,471	\$427,627	\$291,156
	Total Expense	\$1,404,184	\$1,804,224	\$400,040
Net Income		\$358,628	\$667,809	\$309,181
Gain/Loss Di	Gain/Loss Disposition of Assets		\$-	
Net Income	After Non-Opterating Gain	\$358,628	\$667,809	\$309,181